

In association with:









Invitation: 'Collaborative working and partnerships'

FREE seminar for our charity clients and friends

Date: Monday 1 June, 5pm-7pm

Location: LCVS, 151 Dale Street, Liverpool L2 2AH

(LCVS is within walking distance of the main railway stations (Lime Street, Moorfields), bus station (Queens Square) and Queensway tunnel for road links.)

Parking: There are NCPs nearby and a 'pay and display' car park opposite the LCVS building.

More than ever before, the not for profit sector needs to work together to support those who rely on us. But what model of partnership works best for your organisation or project?

From informal partnerships, to consortiums, mergers and everything in between, it can be overwhelming just thinking about the models available, let alone working out how to go about entering into a partnership.

This accessible seminar will provide you with the essential information about the main partnership options available to you and how to go about choosing the right one.

Agenda:

- 1. Understand the various models available when working together
- 2. Understand the processes behind each option
- 3. Be able to determine which option is right for your organisation
- 4. Develop a process for evaluating potential partners to decide if they are right for you
- 5. Learn about case studies from various recently established partnerships and the benefits seen



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Speakers, to be followed by a buffet and networking:



Excello

Macfarlane

Richard Davies, Development Officer

Richard has supported Liverpool's not for profit sector since joining LCVS in 2001. Richard advises charities and social enterprises on a range of business development and governance issues, including the selection of and delivery of appropriate models for community based projects. This has included supporting the formation of different types of collaboration, from loose partnerships to formal consortium development.

A Prince 2 accredited project manager, Richard's experience includes the formation of large scale projects such as Liverpool Pride through to supporting the award winning Sefton Park Palm House Preservation Trust and smaller successes such as the 20 Stories High.

Heather Summers, Solicitor

Heather joined Excello Law's Liverpool team with over 24 years experience of commercial and corporate law. A founder and business owner of a firm of lawyers in Liverpool from 1998 to 2013, Heather dedicated her career to combining her legal advisory role with that of business management.

The daily challenges faced by business owners and charities alike are met with empathy and understanding from Heather who has resolved many similar situations throughout her entrepreneurial ventures. She is noted as being a friendly, approachable, no nonsense professional, with a knack of cutting to the chase and getting the job done.

Peter Taaffe, Managing Partner

Peter's blend of skills from his FCA & CTA qualifications and practice experience provides clients with a broad perspective and practical advice. His focus is on improved business performance and enhanced value for clients, working with a variety of SME and charity projects. He is a member of the Committee of the Institute of Chartered Accountants in England & Wales Charities and Voluntary Sector Special Interest Group.

Louise Latter, Young People and Learning Manager

Louise manages the young people and learning programmes at FACT (Foundation for Art and Creative Technology). Louise has managed several large scale projects that have partnered with NHS Trusts, artist collectives, youth organisation and educational institutions.

Malcolm Sutton, Director

Tender Management have extensive experience of bringing organisations together into successful tendering partnerships. Malcolm will offer top tips on when, why and how to create successful partnerships and collaborations based on real life experience.



FACT